

How can you inspire and support your leaders to get the results you want?

Attend the Insights® Discovery Workshop

Looking at leading change, employee engagement or boosting sales?

Enable your leaders to inspire the people around them to achieve great things even in challenging times.

The **Insights® Discovery** workshop is designed to meet the everyday challenges business leaders face. Armed with information, managers and organizations can quickly and easily identify individual and team strengths and possible weaknesses and take appropriate actions to get the results they desire.

The Insights® Discovery workshop

Please join us on:

Date: Thursday, July 26, 2012

Time: Networking & Registration 5:30 - 6:00
Interactive Workshop 6:00 - 7:30

Location: 
1595 Post Rd East, Westport

Investment: \$35 registration fee

For more information: www.allegiantgrowth.com

To Register: 203.210.7003 ask for Natalie

Who Should Attend this Event:

- Company Executives looking for practical ways to increase the leadership skills in their organizations.
- Managers at all levels of an organization who want to assist their employees in improving their job performance and reaching their full potential.

What You Will Learn:

- To identify and leverage the strengths of individuals and teams
- Ways to Increase collaboration and attain better results
- Build trust and synergy among team members
- To identify the unique contributions of each person and inspire them to excel
- Ensure people are using their core skills to maximum impact
- Create a more engaged, excited and involved workforce
- Gain commitment not just compliance
- Develop leadership skills to increase the productivity of your team
- How to motivate and retain talent

Your Presenter: Marcia Ellis



Marcia P. Ellis

Marcia Ellis is a coach, trainer and consultant on organizational development issues with over 20 years experience in the corporate environment. Marcia combines her human resources expertise with her coaching and training skills to deliver high impact training programs and one-on-one coaching sessions that are interactive, experiential and learner-centered. She specializes in providing tools and concepts that managers can immediately employ in their day-to-day work situations that enhance their leadership capabilities and improve their business results.

Companies Who Have Benefited from Insights:




Quality In Everything We Do







 **Sikorsky**
A United Technologies Company

Don't take our word for it: Register Today 203.210.7003

"During and after my coaching with Allegiant Growth Partners, I've seen positive results in areas of communication, leadership and management. Many of the specific areas identified for development I thought I couldn't help or change, however the training yielded measurable benefits. The coaching experience has made me a stronger professional and overall better leader."
Matt Buchholz, Marketing Manager, Standard Motor Products, Inc.

"I wanted to offer some feedback concerning your Insights Discovery classes and how they have helped not only my employees but also myself. I personally have learned how to understand and communicate better with my office staff. I also want to tell a brief story concerning two individuals in particular, one primary Green and the other primary Red. For the past 3 years their communication ended on most days with them coming to me complaining about the other. The primary Red individual couldn't understand why the other person just didn't stop what they were working on and help them immediately, and the primary Green individual never liked how the other person addressed her. Since your classes, both of them understand each other and their personalities. They both have started communicating effectively just by the knowing they are opposites and making the effort to modify how they talk and act with each other. I now have more time to perform my own job tasks instead of being the middle person in a bad situation. For that I wanted to say THANK YOU and your program, it helps us as a company to minimize time wasted by poor communication."
Brian Bierman, WMS Manager & Distribution Developer (RYBG), Standard Motor Products – Edwardsville, KS

"The cooperation with Insights to establish a globally consistent and highly effective program to increase our sales techniques and coaching management culture has been a real success. It was the one aspect, which our employees appreciated most!"
Simon Dawson, Executive Vice President, Human Resources The Nuance Group

"As CIO, the ability of my team to deliver appropriate and focused technology solutions is critical. As part of accomplishing that objective Allegiant Growth was engaged to conduct a team building session with my direct reports and I, to enhance our communication and effectiveness; ultimately to improve our ability to deliver solutions to the business. Allegiant's style and approach was one the most effective I've ever experienced. We were so impressed with their approach and overall effectiveness that we immediately engaged Allegiant to conduct sessions with all teams in the IT departments. When all was said and done the sessions were very successful in helping us to achieve our goals, largely thanks to Allegiant Growth Partners."

Patrick Somers, CIO – Vertrue, Inc.

"Insights has provided Xerox with many practical tools to enhance the quality of our interactions, communication, teamwork and performance overall."

**Tina Tremblay
CHRP Director, Talent Management, Xerox Canada Ltd.**

"Working less in silos and with improved communication across the organization has absolutely been achieved. I would say that if you were to ask every Senior Leader and Manager they would agree, and there is no question the team cohesiveness achieved throughout the organization is a result of Insights."

Lisa Smith, Administrator, Glen Haven Manor

"Each person had the chance to take a fresh look at how they perform as a team, their contribution to the dynamics and how they could improve their performance."

Dave Hutley, Customer Service and Supply Manager, Philips Lighting

"Marcia is a highly personable, results-oriented career coach with great knowledge and experience. She's an asset to any organization that utilizes her services."

Rita DiPalma, Vice President, Marketing Adaptive Marketing, Inc.

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